

FIS CHEMICALS APPOINTED BY QUAKER HOUGHTON AS DEDICATED UK NORTH SEA DISTRIBUTOR

Leading international chemicals manufacturer Quaker Houghton has appointed FIS Chemicals Ltd (FIS) as its dedicated distributor for the UK North Sea offshore market.

Effective from 1st June 2024, this agreement will see FIS responsible for the efficient distribution of all offshore products in the Quaker Houghton range, which is well-established and renowned for high performance in the global offshore sector.

Headquartered in Aberdeenshire Scotland — close to the North Sea energy hub of Aberdeen — FIS was originally established in 1980 and has grown its reputation in recent years for its environmentally-conscious service offering, helping client businesses pursue 'Net Zero' goals through greener chemical choices.

FIS will hold sufficient stock levels at their HQ facilities to support Quaker Houghton's UK North Sea client base in a prompt manner, and Quaker Houghton will work closely with FIS to assist with technical expertise, where required.

Kenny Woods, CEO at FIS Chemicals: **"This exciting agreement has many mutual benefits for our companies and for customers too. Quaker Houghton's product range complements our own range very well and FIS Chemicals' strategic location for the UK North Sea offshore market means we can offer much-reduced lead times on Quaker Houghton product supply and local technical support to customers in this region."**

Gilbert van Baren, Director Operating Solutions Europe at Quaker Houghton: **"FIS is a well established company benefiting from a strong presence in the UK offshore market, garnered over 40 years of trading. It is our strong and mutual belief that, through this agreement, we will be able to enhance our service levels with products, supply, technical knowledge and support to existing and new customers."**

FIS Chemicals Ltd are encouraging Quaker Houghton offshore products customers in the UK North Sea region — new or existing — to get in touch with the FIS team directly to discuss their product requirements and ensure continuity of service.



ENDS

Contact

For further details and additional comment, contact FIS Chemicals Ltd:

Kenny Woods, CEO
info@fischem.co.uk

About FIS

Established in 1980 and based in Aberdeenshire, Scotland, FIS Chemicals specialise in the formulation, manufacture and distribution of chemical products for customers across a range of industrial sectors — including oil & gas, renewables, marine, hospitality and logistics.

With an HQ in a strategically advantageous location for the global energy industries and strong connections to a variety of other industries, over the years FIS have worked closely with businesses of all scales and focuses, including multinational companies and independent companies.