

# CENTRALIZING KNOWLEDGE & EXPERIENCE

### **INTRODUCTION**

Heavy industry has a lot in common with the airline industry: they're capital-intensive, with an extreme focus on safety and efficiency. All assets work together, flawlessly synchronized, as part of a bigger fleet. But most importantly, maintaining an optimal fleet requires **centralized and shared knowledge** and experience, to prevent reinventing the wheel, make more informed decisions, and create enhanced situational awareness.

Since 1962, Rolloos offers just that: end-to-end solutions for hazardous and remote operations that centralize your knowledge and experience. Solutions that combine certified hardware, intelligent analytics, and extensive domain

We excel in three technologies: **smart eyes** (CCTV and computer vision), **intelligent brains** (sensors and artificial intelligence), and **robust communication** between people, machines and processes (our Mobile Universal Gateway).

We offer a partnership with skin in the game, focused on your operational needs, constraints, and ambitions. We share the risk and include all technical, business and personnel requirements. Then, we run as hard as we can to develop your fit-for-purpose solution, not stopping until your solution is successfully implemented and has proven its benefits.

Are you looking to optimize your bottom-line? Do you operate a fleet of multiple assets? Are you curious about dedicated and innovative solutions? Rolloos loves to help you achieve your optimized fleet. Contact us today.



ALL OUR DREAMS CAN COME TRUE, IF WE HAVE THE COURAGE TO PURSUE THEM.

Walt Disney



#### **OUR VALUES**

Our values trigger us to put in extra effort to reach your goals. They define what Rolloos stands for, and what you can expect from us as partners.

#### **PARTNERSHIP AND TRUST**

Partnership and trust make our lives more efficient, successful and joyful. We love to share ideas and ambitions and prefer collaborating over working alone. Share our trust and partnership, and we all benefit.

#### **A COMPLEMENTARY TEAM**

Everybody is unique, and nobody is perfect. Our complementary talents combined can be amazing. At the same time, we will also tell you about our weak points, to prevent unwanted surprises and enable you to share your complementary skills.

#### **AIM FOR THE STARS**

Why settle for the status-quo if you can aim for the stars? We are true to our talents and work hard to get the most out of them. The challenge to outperform what might reasonably be expected is what gets us excited.

#### **LIFELONG LEARNING**

People, technology and organizations are continuously evolving, allowing us to learn something new every day. We are a curious bunch who want to understand how things work. We love challenging today's limits and taking you along on the journey.

#### **WE ARE FAMILY**

We work together as partners, within a complementary team, while aiming for the stars and eager to learn. We share the good and the bad and help each other out in case things go differently than planned.



#### **INNOVATION**

Innovation defines our geek existence; it's our way of life. In our partnership, we share our passion and bring together complementary skills and knowledge to try new things. This requires trust, structure, and discipline.

**Trust** is needed for three things. First, it helps us confidently share operational weaknesses and ideas about ways to mitigate them. Second, it streamlines the process of innovation. Above all, it allows us to cope with the inevitable moments of failure. Trust ensures we stay on the same page, even then.

**Structure** is created by identifying and prioritizing bottlenecks and focusing on the main ones. Through an agile development process and iteratively including your operational feedback, you benefit right from the start. There is no better way to optimize our innovation for your operational needs.

**Discipline** is essential to remain focused while new ideas pop up continuously. Only a finished and successfully implemented solution counts. We are fully committed to that goal.

None of this is relevant without the notion that innovation is about exploring the unknown. Sometimes the unknown is clear; occasionally it is dark. Either way, we all need guts to enter and explore.

#### THE ROLLOOS INNOVATION MANIFESTO

Make every day better than the previous one

Deliver solutions that are successful in the field

Push today's technological and operational boundaries

- Remember that uptime is the most critical parameter
- Identify bottlenecks and prioritize the main ones



### **MISSION**

At Rolloos, our mission is to make working in hazardous environments safe and more efficient. We do this by maximizing the situational awareness of everybody involved. By providing solutions centralizing and sharing your knowledge and experience, to transform your information into actionable insights.

Our end-to-end solutions are scalable and fit for your operational challenges. They provide you with insights to manage your teams, act on-the-spot, and improve your procedures. They provide answers to industry-wide challenges around human-machine interaction, remote operations, and limited connectivity.

Let's make your operation safer and more efficient. Let's work together.

THE JOURNEY
OF A THOUSAND
MILES BEGINS
WITH ONE STEP.

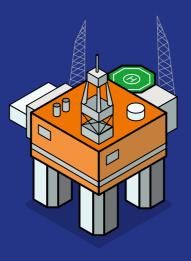
Lao Zhu

# **MARKETS**

We believe domain expertise is a critical ingredient in providing you with successful solutions. We are experts in hazardous industries.



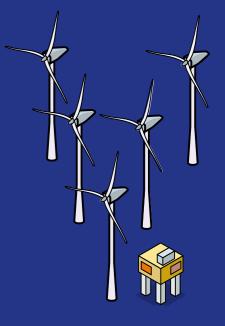
**SPECIAL MARINE** 



OIL & GAS



**MINING** 



**OFFSHORE WIND** 

TALENT I AM ONLY PASSIONATELY CURIOUS.

Albert Einstein

#### **SOLUTIONS**

To centralize your knowledge and experience you need smart eyes, intelligent brains and a robust way to communicate. Rolloos offers the following:







# TALENT WINS GAMES, BUT TEAMWORK AND INTELLIGENCE WINS CHAMPIONSHIPS.

Michael Jordan

# YOUR GOALS IN LIFE

1. List your top 25 goals, 2. Eliminate 20, 3. Full focus on your top 5!		
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# **YOUR ACTION PLAN**

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# **IDEAS TO INNOVATE**

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# **THINGS YOU WANT TO LEARN**

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# **QUOTES THAT INSPIRE YOU**

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